

November 28, 2018

To: Whom It May Concern  
From: Gary Mermel MD  
Re: Pankaj Goyal, DDS (2014-00099-201700101)  
Case No. CR-2018-132415-001

Sirs:

This letter is in support of Pankaj Goyal, DDS in the matter before the Arizona State Board of Dental Examiners, Case No. CR-2018-132415-001.

I am a Board-Certified Anesthesiologist with over 25 years of experience in clinical practice. I have lived in Billings MT since 1999 and practiced anesthesia there until 2012 when I retired. Since then, I have worked with The Academy of Dental and Medical Anesthesia (ADMA) as an Instructor and in curriculum development.

It is in my work with ADMA that I have come to know Dr. Goyal. He first began working with us in April of this year. In that time he and I have shared instructing duties at didactic seminars. We have also worked closely together during three weeks of full-time intensive clinical instruction for upwards of 20 dentists seeking certification in conscious sedation.

He has shown himself to be thoughtful, respectful and inquisitive. He demonstrates intellectual and personal integrity, two traits of particular importance to me.

Admittedly, I have not known Dr. Goyal for a particularly long time. I can, however, speak to having worked closely with the people who have. It is in this regard that I feel confident in saying that Dr. Goyal is well trained, knowledgeable, personable and professional. And that he is also kind, honest and fair.

I say this because I observed first-hand the mutual respect, affection and level of camaraderie he shares with his professional staff. Their relationship, while professional, evokes a sense of comfort rarely found in the professional environment, reflecting well on the character of all those involved. But it can only happen when the leader, in this case Dr. Goyal, sets the tone. It is therefore obvious that he consistently shows them respect and personal support. The fact that the staff interact amongst themselves as though they are all good friends is to his credit as well.

The staff also demonstrate impressive levels of expertise. Each understands their particular role and executes it with high levels of competence. They are all well cross-trained, and when necessary, support one another's efforts. Again, this wouldn't be possible if Dr. Goyal had not so expertly selected his people to begin with, and provided the guidance and training necessary to have had them develop into such an effective team.

I hope my comments have helped in your quest to become familiar with who Dr. Goyal is as a person and as a professional. Do not hesitate to contact me should you feel I can be of further assistance.

Thank you,



Gary Mermel, MD

@gmail.com  


To Whom It May Concern:

November 14, 2018

Please allow me to introduce myself: my name is Erwin V. Washington, Colonel USAF (Ret) and I am writing this letter in support of Pankaj Goyal in relation to *State v. Pankaj Goyal*, Case No. CR-2018-134514-001. My personal path to my current position as the COO and Director of Training for The Academy of Dental and Medical Anesthesia (ADMA) is somewhat circuitous. I originally enlisted in the U.S. Air Force as a B52 Tail-gunner then later accepted an appointment to the U.S. Air Force Academy. After graduation from The Academy and Flight Training, I spent the next 24 years flying an assortment of aircraft all around the globe in far too many contingencies, wars and conflicts to mention. My military experience, academic background and commercial airline initial cadre training in high performance teams lead me to join with ADMA to effectuate positive cultural change in dental sedation practices. During a training course a few years ago, I had the good fortune to work with an extremely conscientious professional, Pankaj Goyal, DDS. Because we intentionally restrict our corporate growth contingent on the quality of our instructor crop, meeting Pankaj was fortuitous because he was just the type of professional we were looking for.

When I initially started integrating Dr. Goyal into our Instructor Corp I was impressed by his diligence, attention to detail, dedication, compassion and humbleness. These are obviously the essential characteristics of a good healthcare professional and instructor but I also value characteristics my life has taught me to value in friendship. Dr. Goyal is a U.S. Veteran who proudly served this great country for decades. I am very intimate with the sacrifices that incur especially the silent but profound effects on the military family. I am continuously impressed by those who have sacrificed so much who encourage the next generation of patriots to support and defend this country. I'm proud to know that Dr. Goyal has provided the impetus and motivation for his only child to attend The Air Force Academy and graduate to serve in his Air Force legacy. Indeed it takes a special person to place his only son potentially in harm's way in defense of the ideals of his adopted home.

During the time we have spent together, I have observed a consistency of compassion and humbleness that seems to permeate Dr. Goyal's persona. He treats EVERYONE with the same consistent dignity as if they were a close family member. For instance, I have witnessed on multiple occasions Dr. Goyal driving his personal vehicle almost 60 minutes in rush hour traffic to pick up a non-paying patient from an under-served population of the community THEN drive that same patient home after the procedure. What has impressed me most about Dr. Goyal is that his humbleness doesn't allow him to recognize these attributes and behavior as unique. It's simply just who he is both as a professional and as a personal friend.

My background, training and combat experience has provided me with what I believe is a time-tested and reliable template to judge both character and competency. I have a proclivity to select my close associates based on whether I feel secure going into battle with them or whether I feel safe leaving a loved one in their care. I can say without hesitation that I would fight alongside Dr. Goyal any day, anytime and anywhere. Also, I have every confidence leaving my child in the competent security of his care.

I humbly and respectfully ask you consider this letter in support of Pankaj Goyal, DDS. If you have absolutely any questions or concerns PLEASE feel free to contact me.

Very Respectfully,

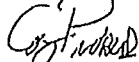
  
Erwin V. Washington  
[REDACTED]@gmail.com

To Whom It May Concern,

I am writing this letter in support of Pankaj Goyal in relation to State v. Pankaj Goyal, Case No. CR-2018-134514-001. My name is Dr. Cory Pickens, I am an anesthesiologist with years of experience providing sedation to patients in a dental office setting. In 2016, I founded a company that provides continuing education to dentists, specifically in the realm of dental sedation. Given my skill set and experience, the rapidly changing landscape of dental sedation regulation presented me with an opportunity to provide a much-needed service to dentists nationwide. I was introduced to Pankaj (PJ) Goyal through the CE teaching circuit. I was, and am, impressed with Dr. Goyal's professionalism and depth of knowledge. It is clear through his office staff's demeanor that he is a composed, compassionate leader that strives to provide his patients with excellence. These are qualities I look for in an ideal instructor, and so I began to pick PJ's brain about the content we teach dentists in our courses. In doing so I was impressed at his thorough mastery of sedation subject matter. It was clear to me that Dr. Goyal possessed a level of understanding suitable to teach other dentists. Absolutely nothing about Dr. Goyal's conduct or reputation gave me reason to believe he was an unsuitable, dangerous, underqualified, or deviant medical professional. If he had demonstrated those traits, I simply would not have invited him to teach. I make a point to be in the room during the first several lectures a new instructor gives to ensure quality, and was again impressed by PJ's performance. It was clear to me that his extensive experience in the field provided him with real-world context to illustrate the intricacies of dental sedation in a relatable and clear manner.

I feel that Dr. Goyal's educational contributions to our program have made him a valuable asset not only to our growing business but more importantly to those he has taught. PJ can often be found after class and during breaks answering questions and giving advice to dentists new to sedation. He arrives to our events organized, punctual, and prepared to instruct. He stays after the course is finished to help pack up presentation gear without being asked. PJ clearly possesses the integrity and discipline one would expect in a man of military background.

I would trust him to take care of my children. I would also trust him with my life. My time with PJ has been intense and a bond has formed. He is so compassionate but yet reliable, that I have asked him to help with personal and family issues that we all face at some point in our lives.

 10/14/2018  
Cory Pickens, MD | CEO ADMA  
P | [REDACTED] C | [REDACTED]